

—ORION'S DEN—

PITCHING COMPETITION





SMALLSATS
CONFERENCE

WEDNESDAY 20 NOVEMBER

EARTH OBSERVATION AND EVOLVING REQUIREMENTS

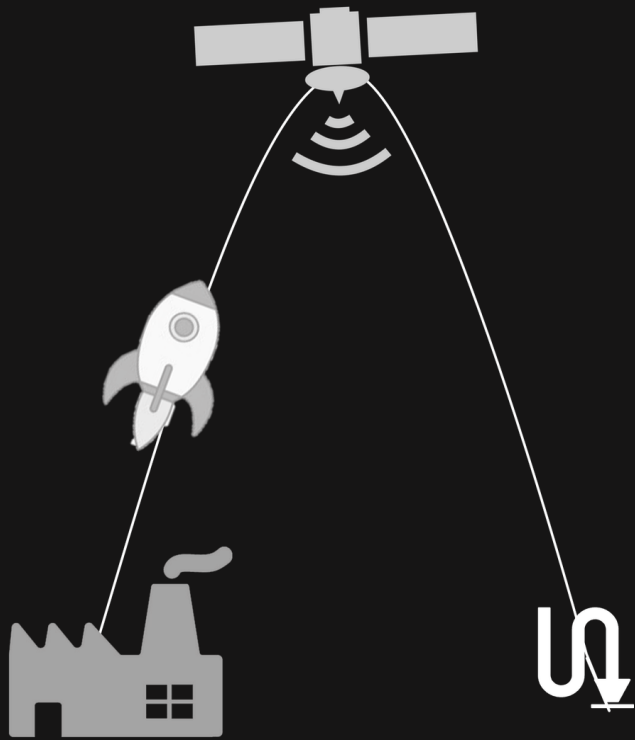
Orion's Den Pitching Competition:
**How 2nd/3rd Tier Suppliers will transition Earth
build to Space build for future space systems**



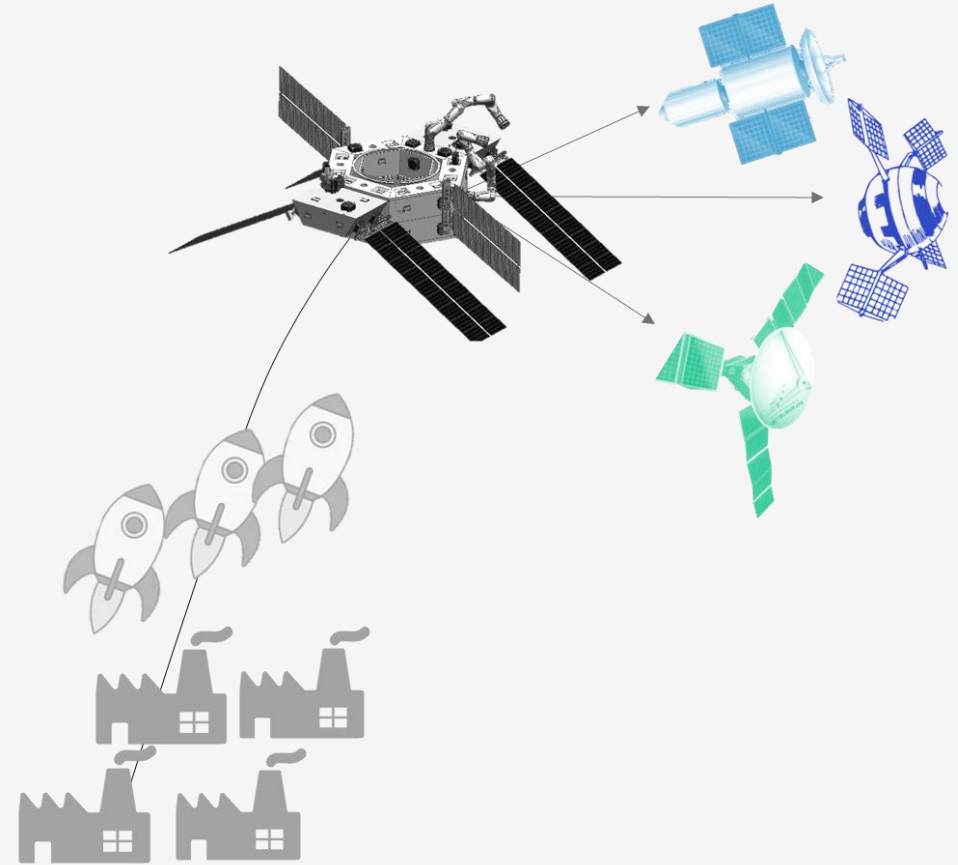
JOIN THE DISCUSSION VIA: **SLIDO.COM** EVENTCODE: **#SPACE24**

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The Challenge...



**One mission, one life ...
Throwaway Space Systems**



**Multiple missions, extended life ...
Sustaining Space Systems**

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Instead of Top Down, Bottoms Up.....

1. Can you identify one way your technology, component or part can help future space systems achieve sustainability?
2. Is your technology, component or part able to scale on orbit after launch, by aggregating or growing?
3. Does your technology, component or part support space systems that can benefit from on orbit sustainability?
4. Has your technology, component or part been selected specifically because of its ability to support on orbit maintenance, repair or sustainability?

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PITCHING COMPETITION

MEET THE JUDGES



DAVID BARNHART
CEO & CO-FOUNDER,
ARKISYS INC.



STÉPHANIE BEHAR-LAFENETRE
EROSS PROGRAMME MANAGER,
THALES ALENIA SPACE



JOERG KREISEL
PRESIDENT,
CONFERS



DAVID MEYERSIECK
PROJECT MANAGER,
DLR

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MEET THE PITCHING COMPANIES



BRAD BERKSON
COO,
MILES SPACE INC.



THOMAS SINN
CEO & FOUNDER,
DCUBED



GERMÁN BARBA CASTRO
HEAD OF GROWTH,
ARCSEC



LUKAS WERLING
CEO & CO-FOUNDER,
ISPTech



STÉPHANE GEMBLE
CEO,
ANYFIELDS

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The Rules ...

1. Each Presenter has exactly 10 minutes total, recommend 7 minutes to Present with 3 minutes for Questions from Judges (Time strictly held for fairness)
2. Judges will score each of the key questions between 1-10 in terms of quality of responses to the topic
3. Full aggregation of Judges scores will be added up at end, top three will be awarded prizes based on highest to lowest scores

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THE PRIZES

**1st: 50% off of a Flight with Arkisys that uses the
Winners Technology**

**2nd: 25% off of a Flight with Arkisys that uses the
Winners Technology**

**3rd /4th/5th Complimentary Two Year membership in the
International Consortium - CONFERS**

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Good Luck!